

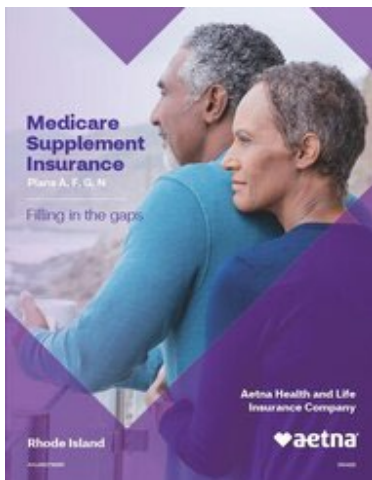


## Refresh your product knowledge before AEP

The Medicare Annual Enrollment Period (AEP) will be here before we know it, so now is the time to refresh your product knowledge.

We have a variety of on-demand training videos about our product features and benefits to **help you create a plan of protection to meet your clients' needs.**

Just click the images below to view each video.



Protection Series™ -  
Cancer and Heart Attack or Stroke Plus  
Insurance Plans



**Embrace**

Underwritten by  
Continental Life Insurance Company  
of Brentwood, Tennessee  
An Aetna Company

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California  
CUMIS448888  
aetnaSeniorProducts.com

Protection Series™ -  
Dental, Vision and Hearing  
Insurance Plans



**Looking good**

Underwritten by  
Continental Life Insurance Company  
of Brentwood, Tennessee  
An Aetna Company

**aetna**

Ohio  
CUMIS448888  
aetnaSeniorProducts.com

Protection Series™ -  
Recovery Care  
Insurance Plans




**Plan ahead**

Underwritten by  
Continental Life Insurance Company  
of Brentwood, Tennessee  
An Aetna Company

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Missouri  
CUMIS448888  
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Protection Series™ -  
Home Care Plus  
Insurance Plans



Underwritten by  
Continental Life Insurance Company  
of Brentwood, Tennessee

**aetna**

New Mexico  
CUMIS448888  
AetnaSeniorProducts.com

**The care you want in  
the comfort of home.**

Protection Series™ -  
Home Recovery Care  
Insurance  
Texas



Continental Life Insurance Company  
of Brentwood, Tennessee  
An Aetna Company

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Continental Life Insurance Company  
of Brentwood, Tennessee  
An Aetna Company  
CUMIS448888  
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Protection Series™ -  
Hospital Indemnity Flex  
Insurance Plans



Underwritten by  
Continental Life Insurance Company  
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New Mexico  
CUMIS448888  
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## Your AEP resources

The countdown is on to AEP! We've put **helpful guides** and links to **frequently used tools** all in one place, so you can quickly access the information you need during AEP. Whether you're a new agent or have been around for a few years, it's easy to get caught up in all of the noise about AEP.

Make sure you're ready to sell, learn about the online tools available to you, and more.

[View your AEP resources](#)

## Member discounts available

Aetna members who have Medicare Supplement (includes Accendo Medicare Supplement) and complementary product insurance plans can get discounts through LifeMart, which offers discounts on wellness programs (such as GlobalFit), as well as travel, events, electronics, and more. Members can sign up for LifeMart discounts by going to the secure member side of **AetnaSeniorProducts.com**.

**IMPORTANT:** Member discounts, including LifeMart, **can not** be shared with potential members or used to sell a policy. This information only becomes available to members after a policy is issued.

## National Immunization Awareness Month



The National Public Health Information Coalition (NPHIC) and other similar organizations have chosen August as the month to raise awareness of the importance of vaccinations for people of all ages against serious and sometimes deadly diseases. It also celebrates the successes of different immunizations created in the 20th century and beyond.

NPHIC encourages communities, schools, and workplaces to get involved, raise awareness, and get immunized with these key messages:

- Vaccines protect against serious diseases.
- These diseases still exist and outbreaks do occur.
- Vaccines are recommended throughout our lives.
- Vaccines are safe.

## upcoming webinars

Do you want to expand your portfolio of senior solutions and discover our easy-to-use online tools? Join one of our upcoming webinars:

Webinar topic

Date and time

**Hospital Indemnity Flex**

**Tuesday, August 30 at 12 PM CT**

**Aetna Quote & Enroll**

**Thursday, September 1 at 10 AM CT**

[View all upcoming live webinars](#)

And if these times don't work for your schedule, we have good news! We also offer **on-demand webinar videos** for you to watch at your convenience.

Use the links below for quick access to our tools:

[View our plans](#) | [Aetna Quote & Enroll](#) | [Track your app](#)

\* Aetna Senior Supplemental Insurance includes products underwritten by: Accendo Insurance Company (ACC), part of the CVS Health® family of companies and Aetna affiliate; Aetna Health and Life Insurance Company (AHLIC); Aetna Health Insurance Company (AHIC), American Continental Insurance Company (ACI); Continental Life Insurance Company of Brentwood, Tennessee (CLI).

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